

ANNUAL GENERAL MEETING

Wed 1 June 2022

7:00 pm



AGENDA

Apologies

Minutes of last AGM

Matters Arising

Chairman's Remarks

England Hockey Update

Finance Report

Covid Fund Update

Commercial Report

Development Report

Social & Fundraising Report

Marketing and Publicity Report

Hockey Report

Academy Review

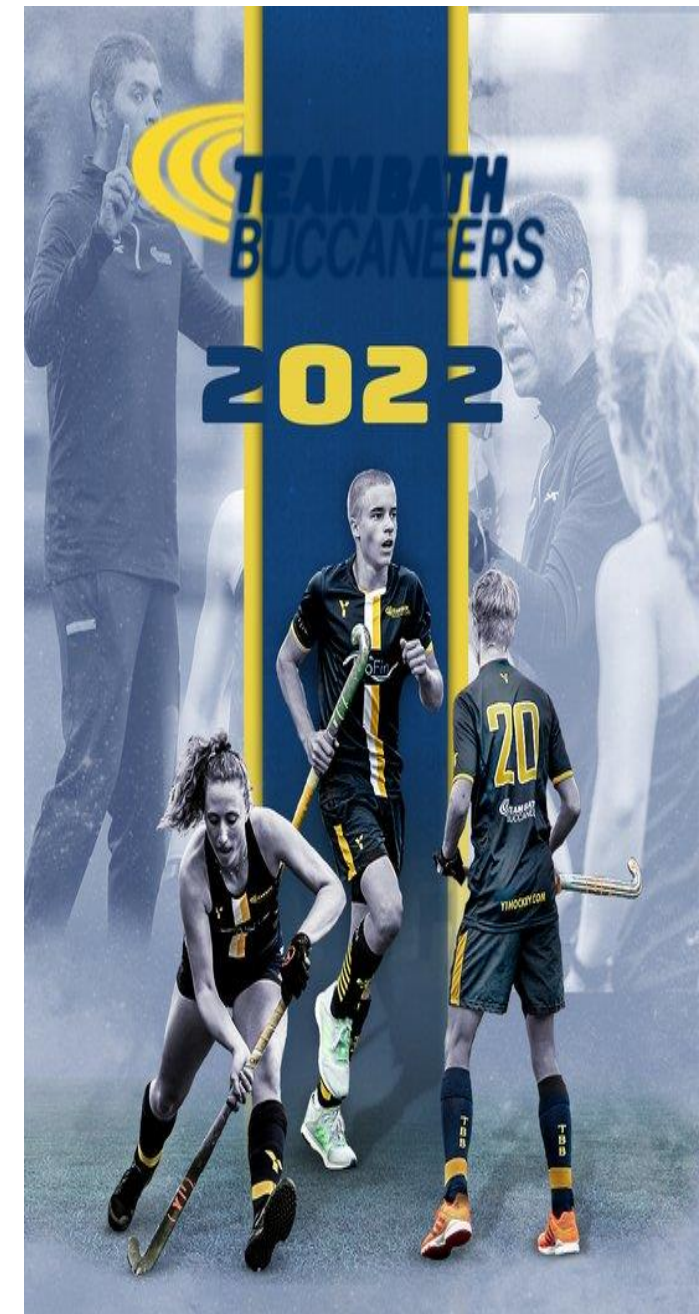
University Update

Welfare Report

Amendments to Constitution

Election of Officers

Any Other Business



Chairman's Remarks

Nick Kendall.

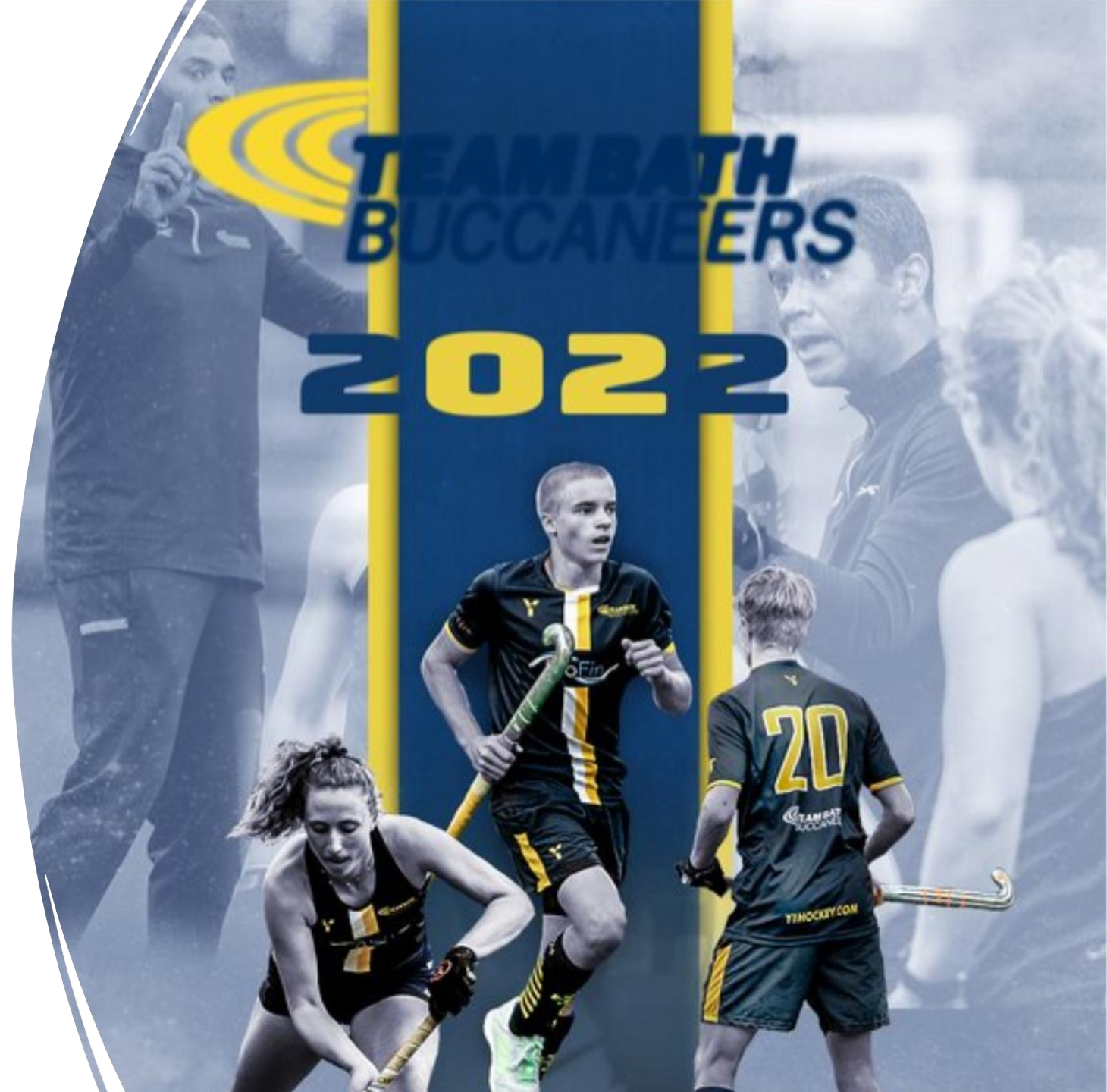


- Firstly to mark the sad loss our President Tony Sheppard at the start of the season.
- Congratulations to all who have made a return to hockey following lockdowns such a successful and full season. Some Officers have taken a huge load for which members should be very grateful.
- Congratulations also to those teams who enjoyed success and to the many junior and senior players who have achieved International recognition during the season.
- The structural and administration changes brought in by England Hockey have had mixed success and we can only hope that the many issues outstanding will be resolved during the summer.
- Our star continues to shine with successful bids for EH Academy and Talent Centre status (the latter still in progress)
- Best wishes to Jody Paul on his move full time to GB Hockey
- After many seasons in the role, I am standing down as Chair. It's been an honour, challenge and a joy to see the club going from strength to strength.

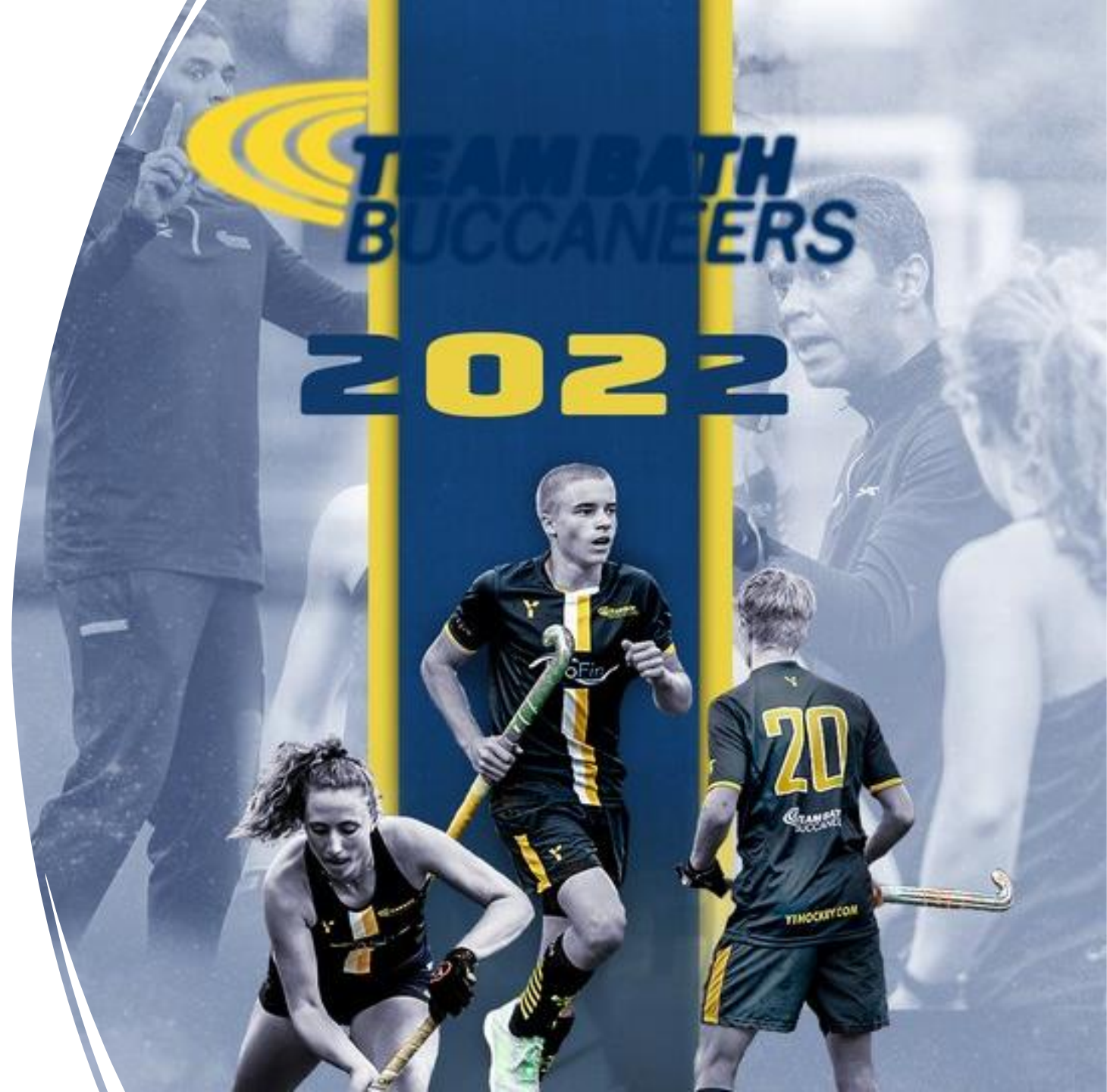


ENGLAND HOCKEY UPDATE

- New League Structure in place
- GMS system falling short
- For season 22/23 the whole club moves to Avon County , ending our affiliation to Somerset which dates back to our very first season.



FINANCE Report Richard Starkey



TEAM BATH BUCCANEERS HC**Draft ACCOUNTS FOR THE YEAR ENDED 30th April 2022**

	£'s 2022	£'s 2021
<u>Income Statement</u>		
Members Fees	131,246	53,768
All Playing Costs (Pitches, Catering, Mileage)	88,333	19,584
Coaching	20,438	11,036
Affiliation Fees, Cups, Fines, etc.	12,102	4,036
Overheads	23,664	22,519
Total Running Costs	144,537	57,175
<i>Deficit in Prime Activities</i>	<u>- 13,291</u>	<u>- 3,407</u>
<i>Income from Other Sources –</i>		
Sponsorships, Grants & Donations	4,669	4,275
Main Sponsorship/Pitch Rebate	12,000	12,000
Commissions Received	-	-
Other Activities & Events	462	2,663
200 Club	175	744
Interest Received	0	-
Total Income from Other Sources	17,306	19,682
Total Surplus/Deficit for the Year	<u>4,015</u>	<u>16,275</u>



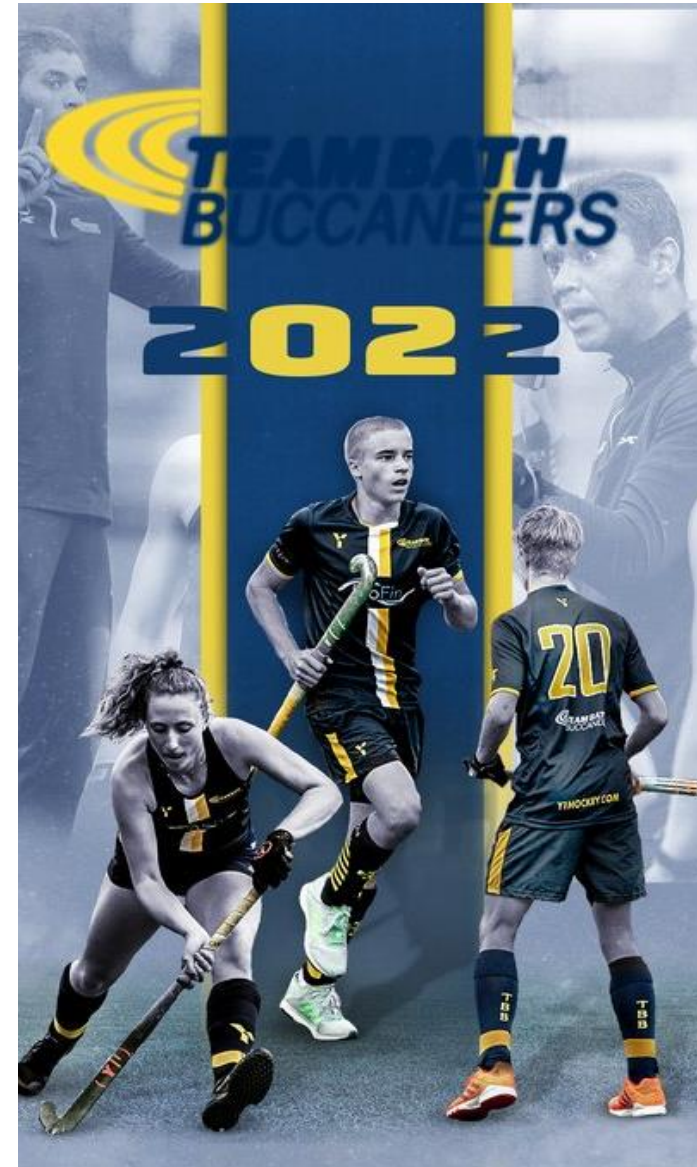
TEAM BATH BUCCANEERS HC

Draft ACCOUNTS FOR THE YEAR ENDED 30th April 2022

	£'s <u>2022</u>	£'s <u>2021</u>
<u>Balance Sheet</u>		
Fixed Assets	4,753	4,753
Debtors & Prepayments	15,092	9,453
Bank Balances	39,265	86,704
Deposit Account	14,495	659
200 Club Balance	4,013	3,987
Creditors, Accruals & Deferred Revenue	- 26,682	- 58,634
Total	<u>50,937</u>	<u>46,922</u>
Represented by –		
Balances Brought Forward	46,922	30,646
Surplus/Deficit for the Year	4,015	16,275
Total	<u>50,937</u>	<u>46,922</u>

Director of Finance – Richard Starkey ACMA Dated 24-May-22

Auditor – Dated



TBB SUMMARY BUDGET 2022/2023

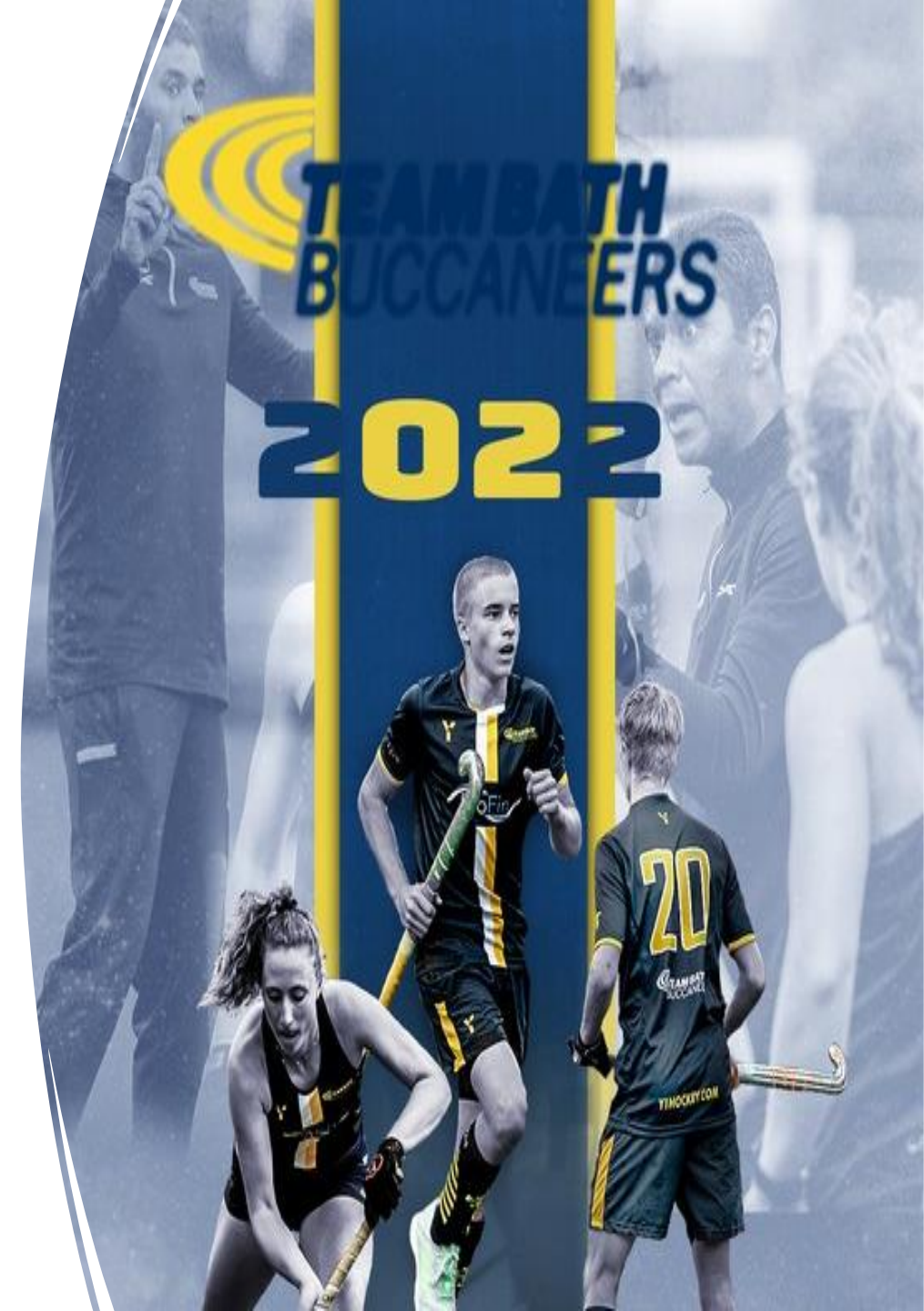
	Seniors	Juniors	Total Club	Total for 2020/21	YoY %	
Membership Numbers	269	395	664	600	111%	64 extra playing members?
Projected income	£76,649	£82,100	£158,749	£131,246	121%	£27k extra income?
Costs-						
Playing, Training, Coaching, Umpiring, Catering and Mileage costs	88,038	39,142	127,180	106,317	120%	Coaching 11k, Catering 5k, extra Junior pitch costs £1.5k
Equipment costs	4,444	1,127	5,571	4,766	117%	
Affiliations and League costs	10,162	2,513	12,674	9,791	129%	
Junior Director costs		10,000	10,000	6,667	150%	
Surplus (deficit)	-25,995	29,318	3,323	3,706	90%	
Overheads			-29,554	-16,997	174%	Media role £3k, Marketing £7.2k, Admin extra £4k
Income from other sources, Rebates, Sponsorship, League Revenue, Donations, 200 club and Social Events			25,440	17,306	147%	£7.2k included to cover costs of the Marketing role
Net Club Surplus or (Deficit)			-791	4,015	-20%	

Key additions

	Inflation %	
Additional / New costs	Notes	5%
Ladies 1 Coach		£ 6,000.00
Academy coaches		£ 5,000.00
Pitch costs (U14/U16)		£ 1,500.00
Social Media role	Y1	£ 3,000.00
Marketing	RND - to be negotiated	£ 7,200.00
Admin	Additional payment	£ 4,000.00
Total		£ 26,700.00

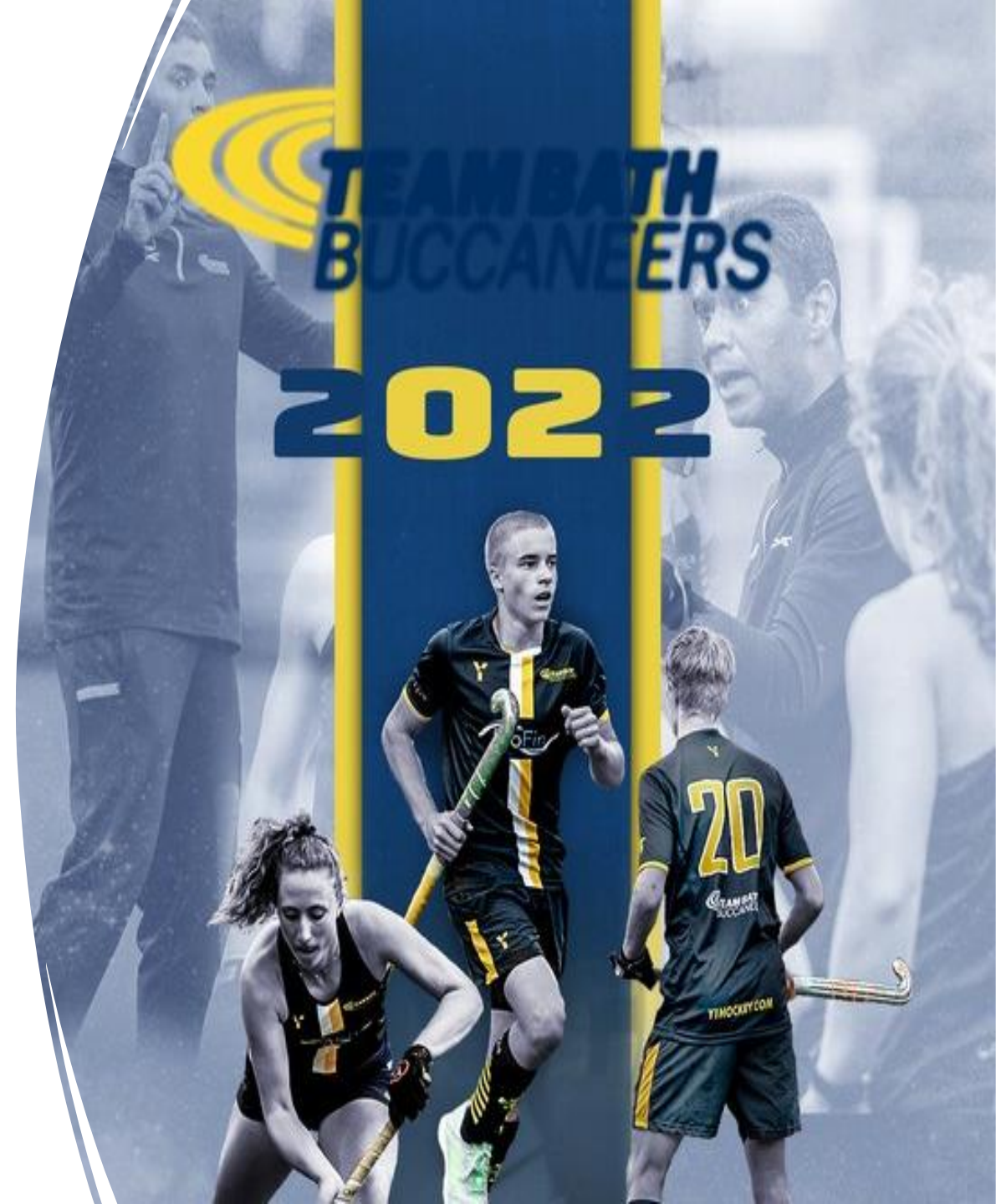
Current fees

- ☐ Full Adult (Over 25) £354.00
- ☐ Half Adult (Over 25) £210.00 – Max 10 games
- ☐ U25/Concession £252.00
- ☐ U14 – U18 £200.00
- ☐ U8 – U12 £180.00
- ☐ Junior GK - £150.00
- ☐ Social Membership - Free
- ☐ 3rd Family memberships - cheapest membership free
- ☐ Royce Clinic £22.00



Fee Proposal 2022/23

- ☐ Initial joining fee with match fees
- ☐ Increased flexibility
- ☐ Performance and non-performance fee structure
- ☐ Concession match fees
- ☐ All fees collected via Teamo



Membership Category	Joining Fee
Senior	£ 130.00
Student/U18	£ 110.00
Life member	£ -
U16	£ 220.00
U16 (3rd/4th Family Member)	£ 110.00
U12	£ 190.00
U12 (3rd/4th Family Member)	£ 95.00
Junior GK	£150.00
Occasional (Mac 3/4 games per season)	£ 10.00
Royce Clinic	£ 22.00
Social*	£ 1.00

Match Fees	Match fees
Performance	£12.50
Performance Student/U18	£10.00
Senior	£10.00
Student/U18	£ 8.00
Summer League	£ 6.00
Summer 6s	£ 3.00



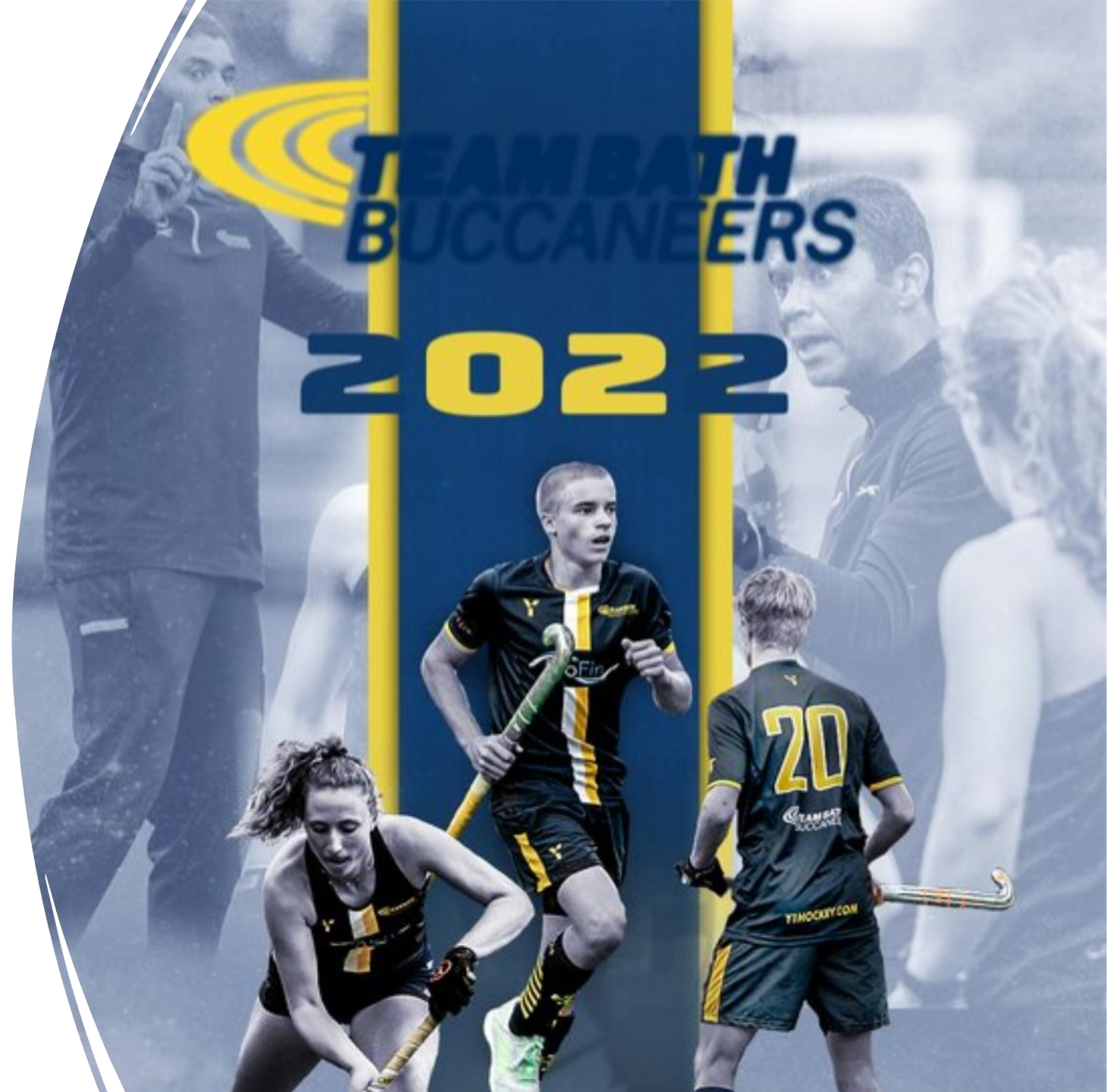


Covid Fund

- ☐ Bursary fund (£5K) – launch in 2022
- ☐ Covid Impact Contingency (£3K) – Social Media role with Y1
- ☐ Pitch dividers (£2K) - allocated to Veo Cameras
- ☐ New Senior Shirt subsidy (£2K) 250 shirts sold; and 4 sets of new away shirts purchased.
- ☐ Academy Shirt subsidy (£2.5K) New yellow training shirts introduced.

Commercial Report

- ☐ Y1 appointed as kit supplier (4 yrs remaining)
- ☐ Final year of deal with ProFin worth £12,000 per season.
- ☐ GGR sponsorship extended for 2022/23 for Junior Talent Academy
- ☐ Advalus sponsorship – Mens 1s
- ☐ RND partnership – marketing and sponsorship
- ☐ Continued support from JMS

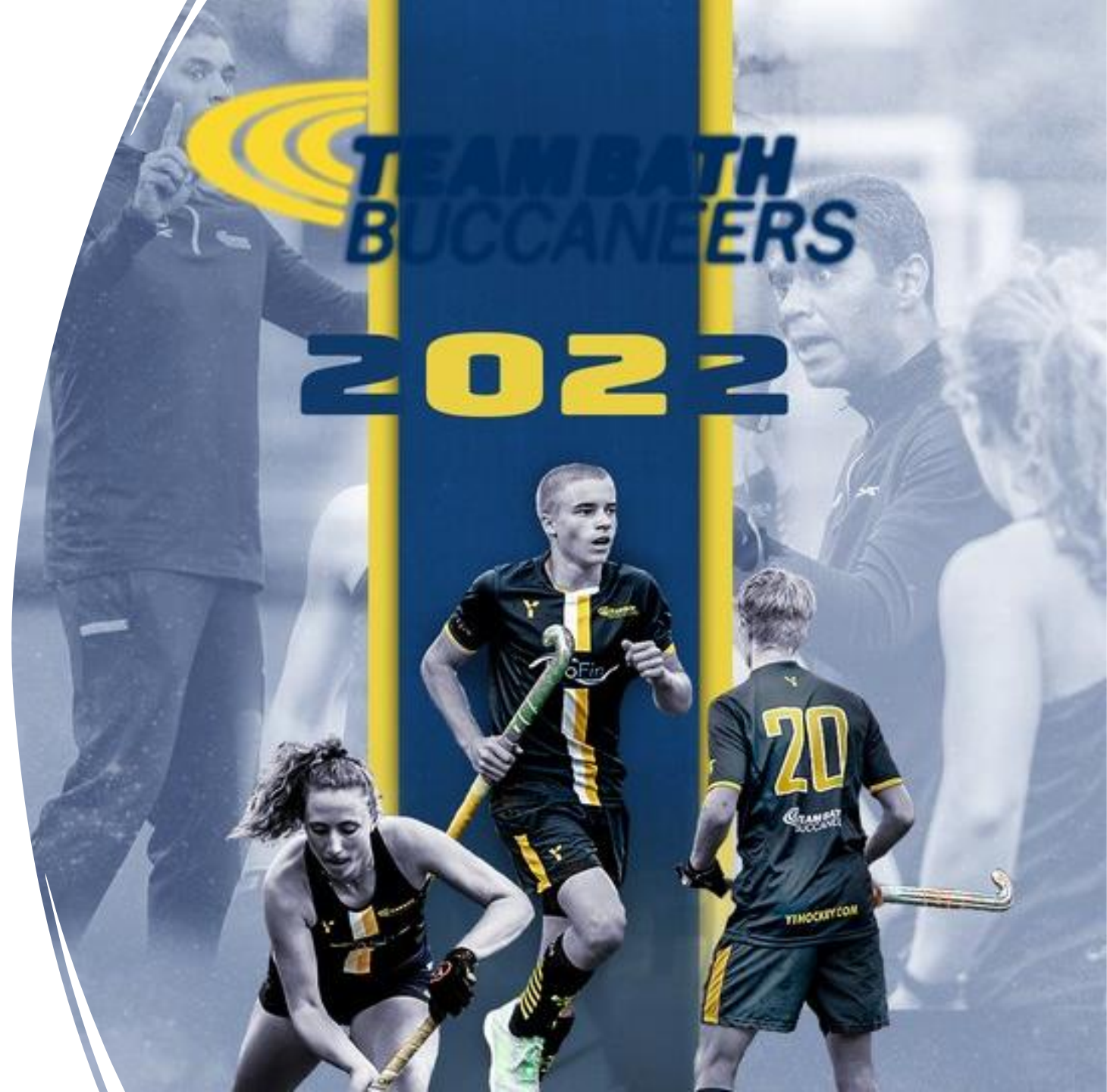


DEVELOPMENT REPORT.

- ☐ New website to be launched powered by Teamo. Fully integrated with Teamo app. [Insert Link]
- ☐ New Marketing and Sponsorship agreement in place with RND.

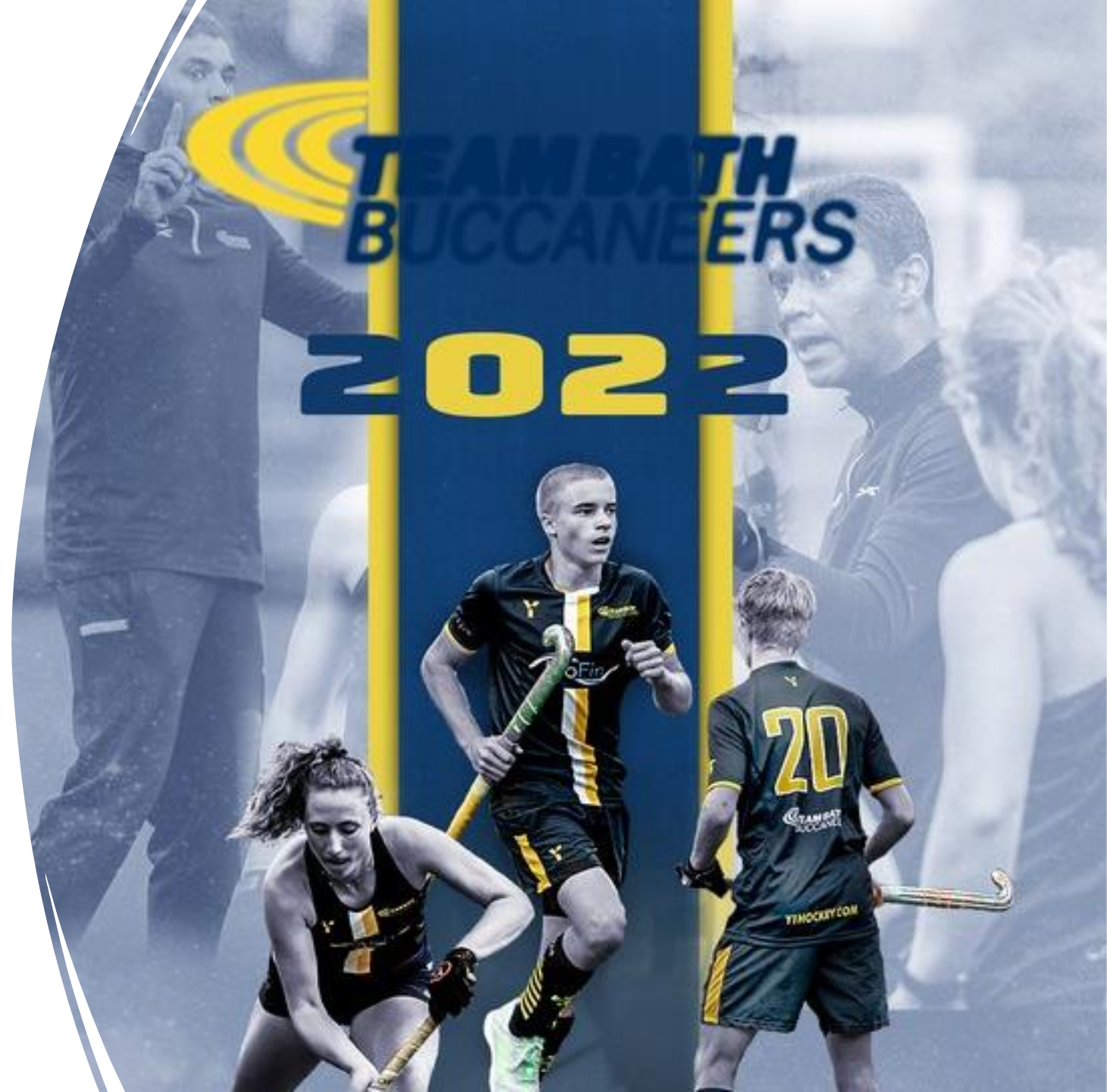


SOCIAL AND FUND- RAISING

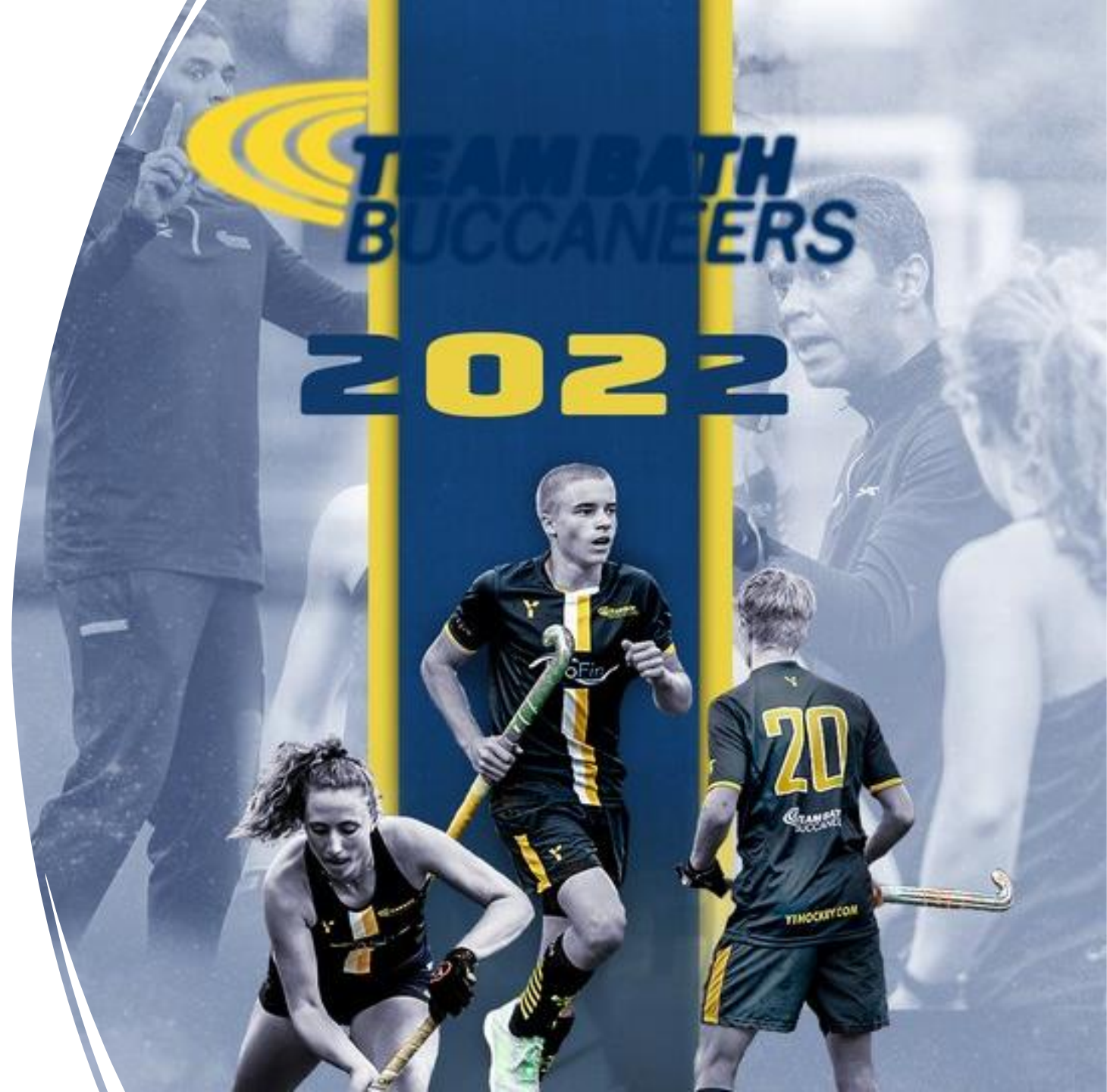


Marketing and Publicity Report

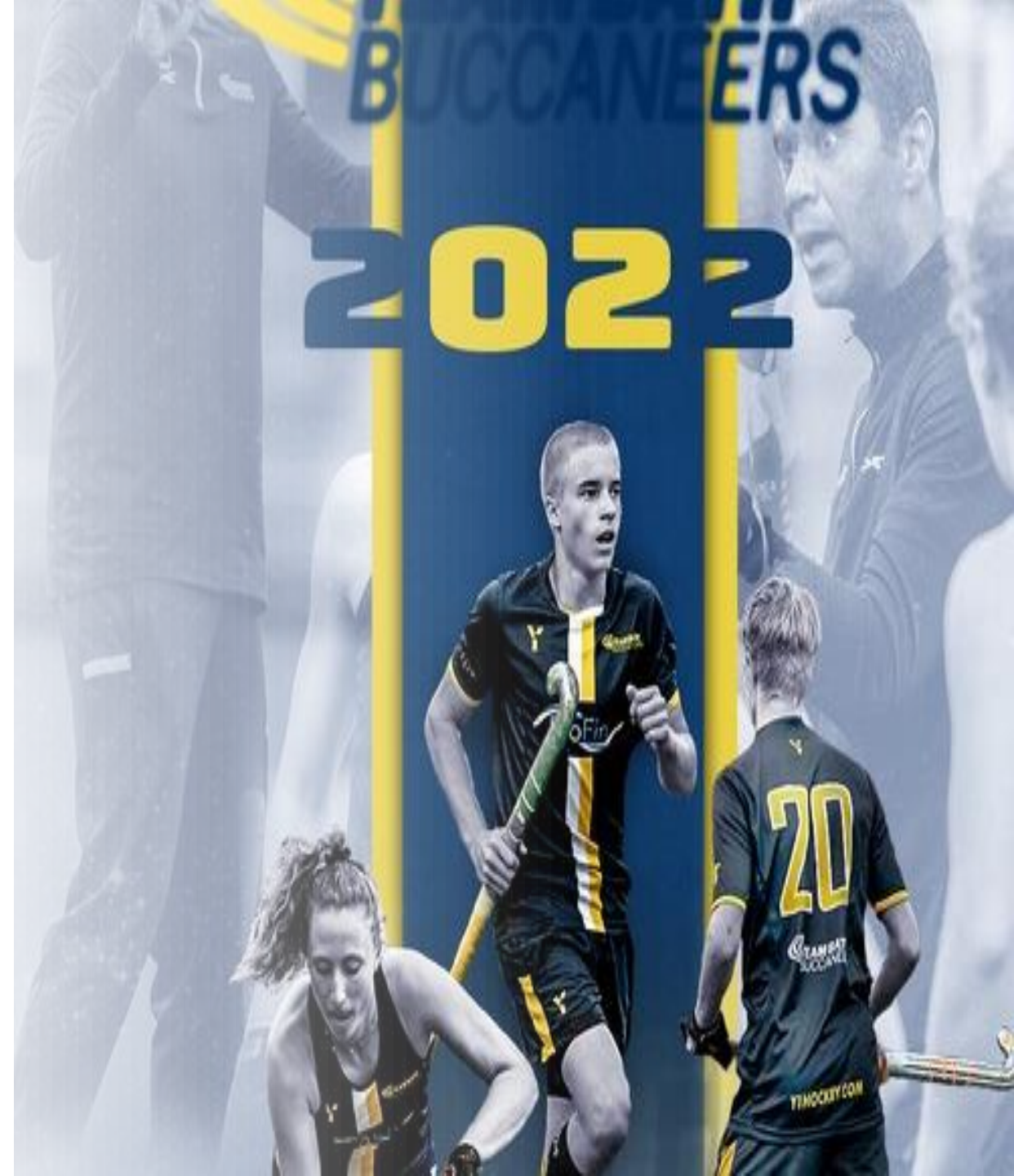
- ☐ Commercial approach with RND taking the lead.
- ☐ Sponsorship and marketing strategy in place.
- ☐ Joint agreement with Y1 for social media creator – Jack Stanley



Hockey Reports.

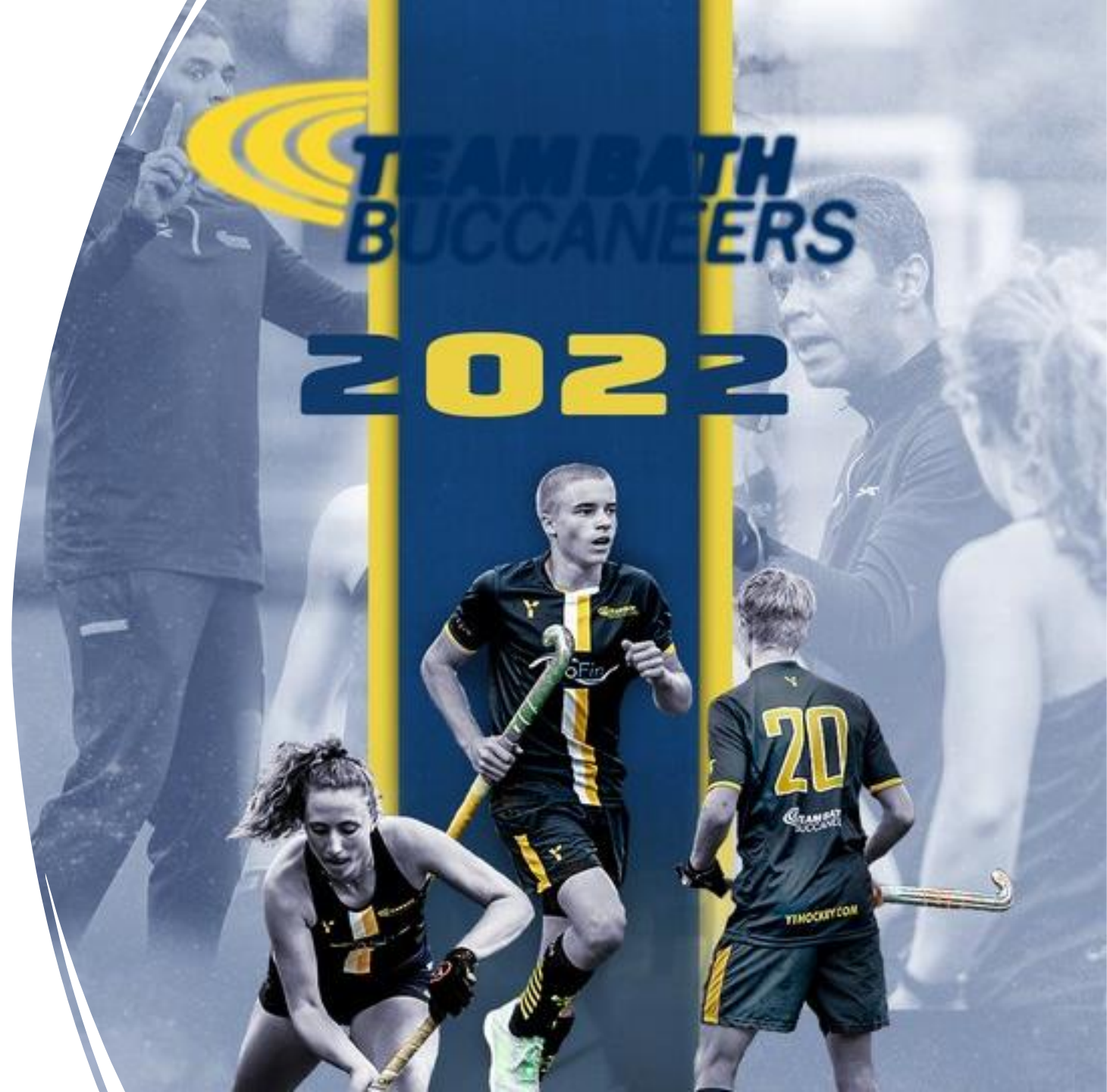


- ❑ Many thanks to all the coaches, captains, fixture secretaries, umpires and volunteers for their hard work during the season.
- ❑ A good season for all club sides with the Ladies 3s and 5s both gaining promotion.
- ❑ Good acceleration of young players following the TBB Player Pathway from Academy to senior / performance hockey.
- ❑ Challenges with goal keepers within men and ladies sections which will need addressing in 22/23.
- ❑ Despite Teamo the availability of players within the men section still a concern post Xmas break. The new fee structure will hopefully encourage increased availability.
- ❑ Very good coaching team in place for 22/23 with several new, well qualified coaches joining us.
- ❑ We now have a good base for supporting player progression to enable greater success at the higher end of the club.
- ❑ Special thanks to Marty Pellow and Kelz Bowden for their `out of hours` help as Club Captains.

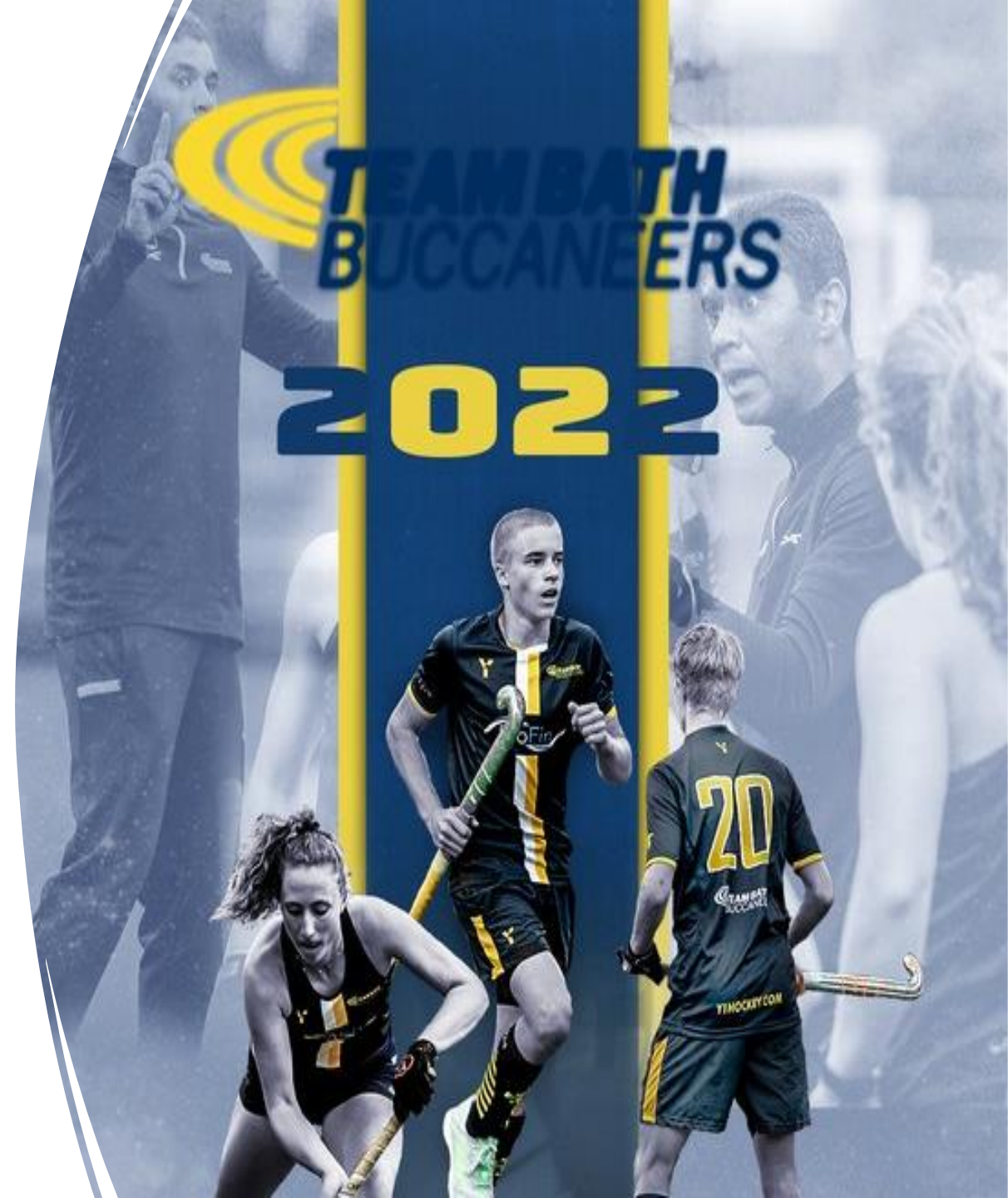


Performance

- ❑ All performance squads competed very well in their respective leagues ...all just missing out on promotion
- ❑ Strong position next season to continue the development of young talent who are learning from the experienced players in our very well coached squads
- ❑ Ladies Performance have a new coach – Rob Foxall-Smith who joins us on 1st July. Very exciting appointment and we wish him well this season
- ❑ I would like to thank Jody Paul for all his hard work over 15 years with TBBHC and wish him all the success in his new role as GB Ladies Assistant Coach



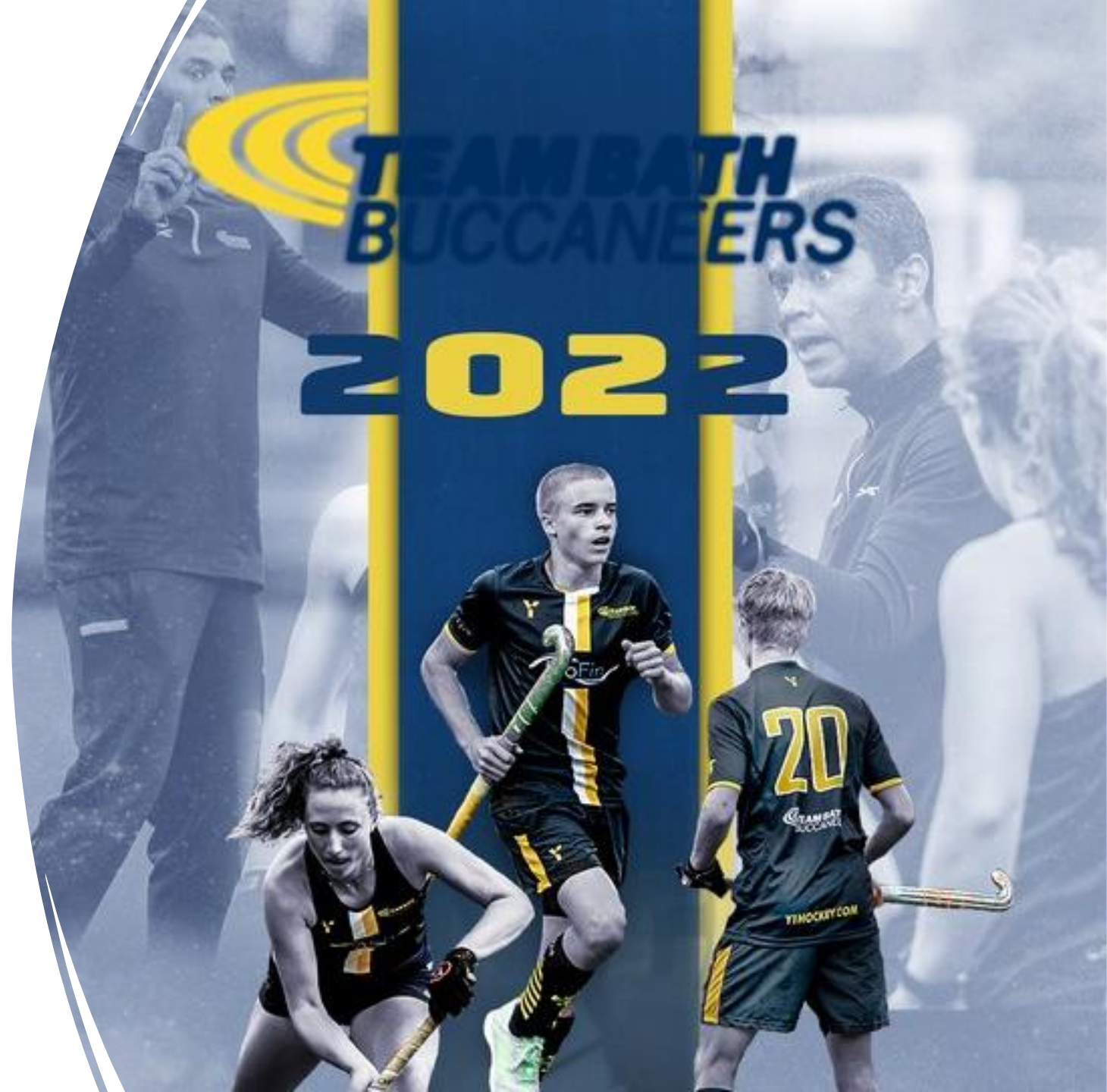
- ❑ Thank you to Reggie Keates who stepped into replace Jody and coach the L1 for the remainder of the season
- ❑ New EHB Talent Academy will help facilitate young talent to the club
- ❑ Our partnership with the University of Bath will help us recruit performance players to the club
- ❑ We have good relationships with local schools in our area who focus on hockey and employ good quality coaches
- ❑ TBBHC won't follow other clubs who are recruiting players and paying them. We will continue to develop players through excellent coaching
- ❑ Thank you to John Williams, Advalus who sponsors the M1 team
- ❑ Thank you to all the coaches who turn up week in week out to coach players at all levels in the club



Umpiring

APPOINTED UMPIRES

- ☐ West Umpires have been re-organised into one Association. The NPUA remain separate re appointments. We had appointed Umpires to all M1, M2 & L1 matches. Not all M3 & L2 matches were covered but some M4 & 5 matches were.
- ☐ The excess funds the new West Umpires inherited allowed them to offer a reduced cost or £15:00 per umpire. We are yet to hear about next season re costs but umpire numbers in decline.



Umpiring

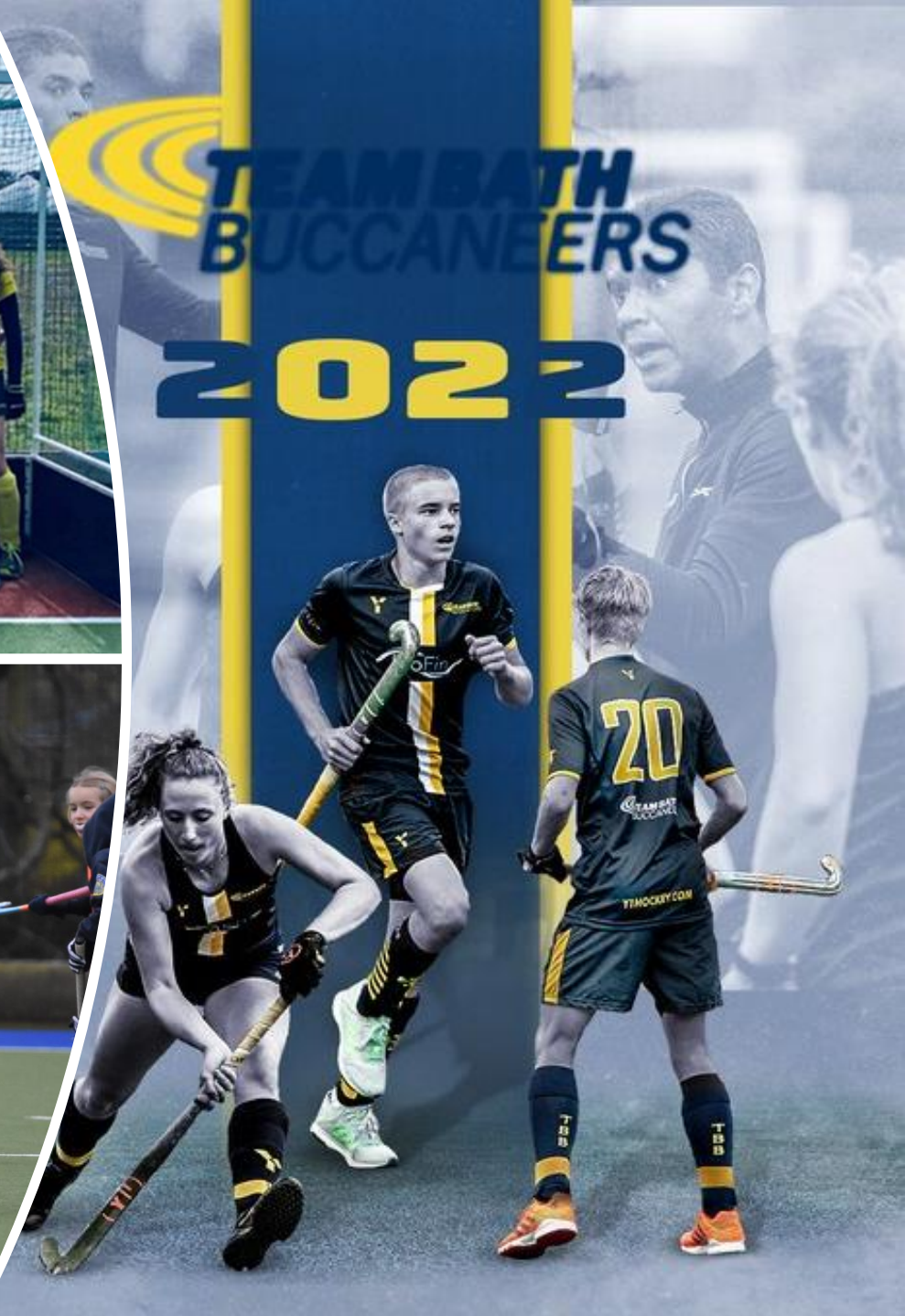
CLUB UMPIRES

- ☐ Thanks to all those who helped with umpiring last season and to Steve Clarke for his work as Development Officer
- ☐ We used a total of 38 Umpires during the season with 5 covering 10 matches or more. Many junior matches were covered by parents or coaches but they are not willing to come onto the official Club List so not recorded.
- ☐ 6 new umpires joined/took up umpiring with 4 becoming fully qualified during the season. Only one regular female umpire
- ☐ £1,330 claimed in match fees out of a potential £2,350.
- ☐ The fee of £10 has been in place for many seasons so it is proposed to increase to £12 on basis of no change for at least 3 seasons.

Nick (Umpire Co-Ordinator)



Academy Review



Academy Targets

Create an oversupply of suitably equipped players who can compete at all levels in the junior and senior club. All junior players are given the opportunity to grow in a playing and coaching environment that supports the individual's playing aspirations, no matter what that might be. This is supported by excellent facilities, quality coaching and an inspirational environment.



Key Achievements

- ❑ Regular training for U8-U16 boys and girls.
- ❑ Match opportunities for all U8-U16 boys and girls teams plus the U18 boys. 140 matches took place across these age groups during the season.
- ❑ Players obtaining National League Caps.
- ❑ Robust junior internal player development pathway for juniors wishing to play senior hockey.
- ❑ Players representing at NAGs.
- ❑ Players representing at AC and DC across Avon, Somerset, Wiltshire and Gloucestershire.
- ❑ Suitably qualified coaches for all age groups, volunteers to support all groups. Ensuring people working with the Academy players have the required welfare checks and courses stipulated by England Hockey.
- ❑ End of Season Awards held across all the age groups.
- ❑ Working with Spotters Hockey to offer hockey for all juniors outside club training sessions.



Team Reviews

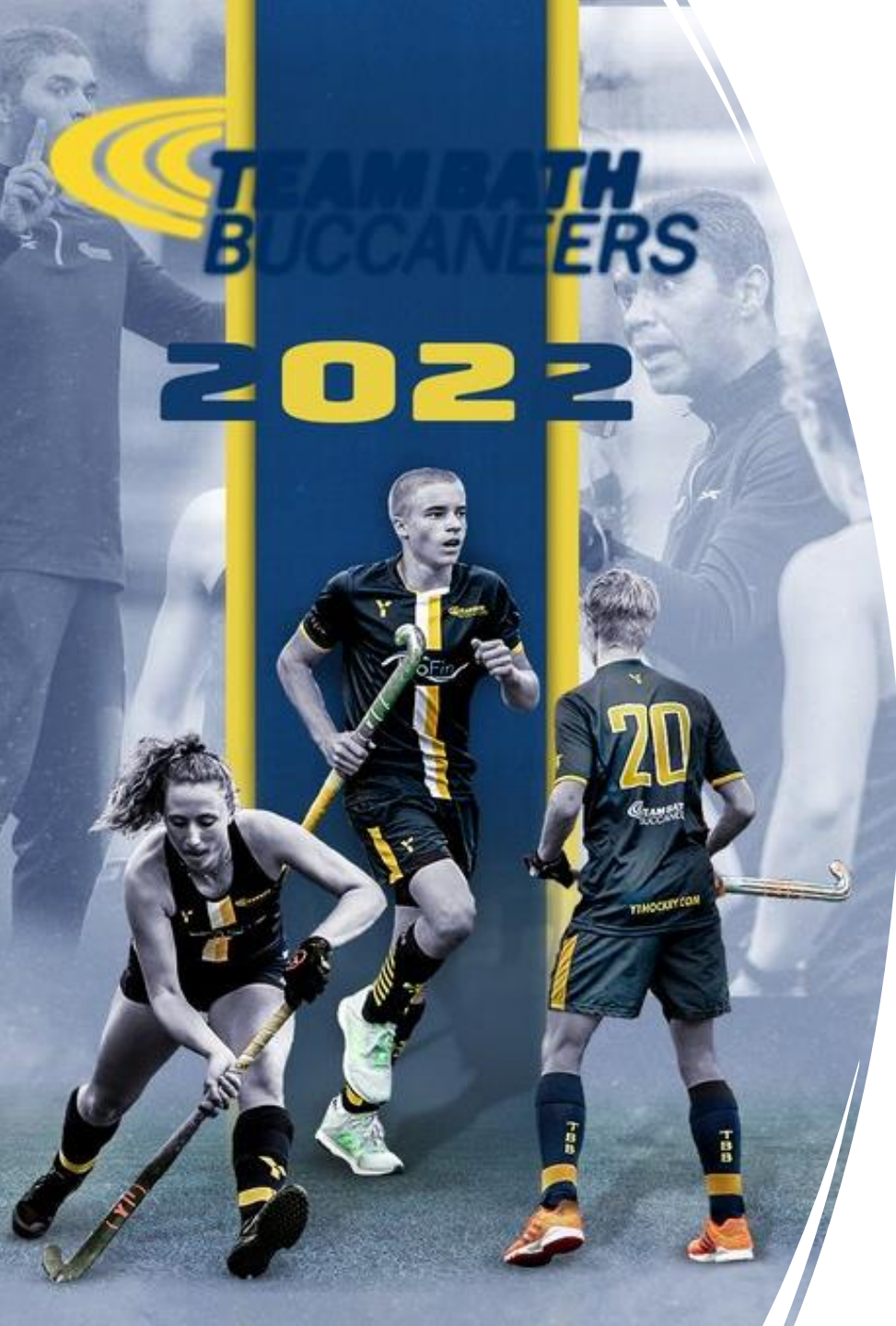
- ❑ U18 Boys - West T1 League Winners and reached the quarter finals of the EH KO Plate.
- ❑ U16 A Boys - West T1 League
- ❑ U16B Boys - West T2 League North - finishing second in their group qualifying for West Regionals.
- ❑ U16 A Girls -EH KO Cup & West T1 League finishing second in their group qualifying for the EH West Supra League where they narrowly missed out on a spot in the finals.
- ❑ U16 B Girls -West T3 KO Cup and were crowned champions and West T2 League North finish second in their group qualifying for the West Finals and finishing third.
- ❑ U14 A Boys - EH KO Cup & West T1 League finishing second in their group qualifying for the EH West Supra League.
- ❑ U14 B Boys -West T3 KO Cup & West T2 North League finishing second in their group qualifying for the West Finals.



Academy Team Reviews

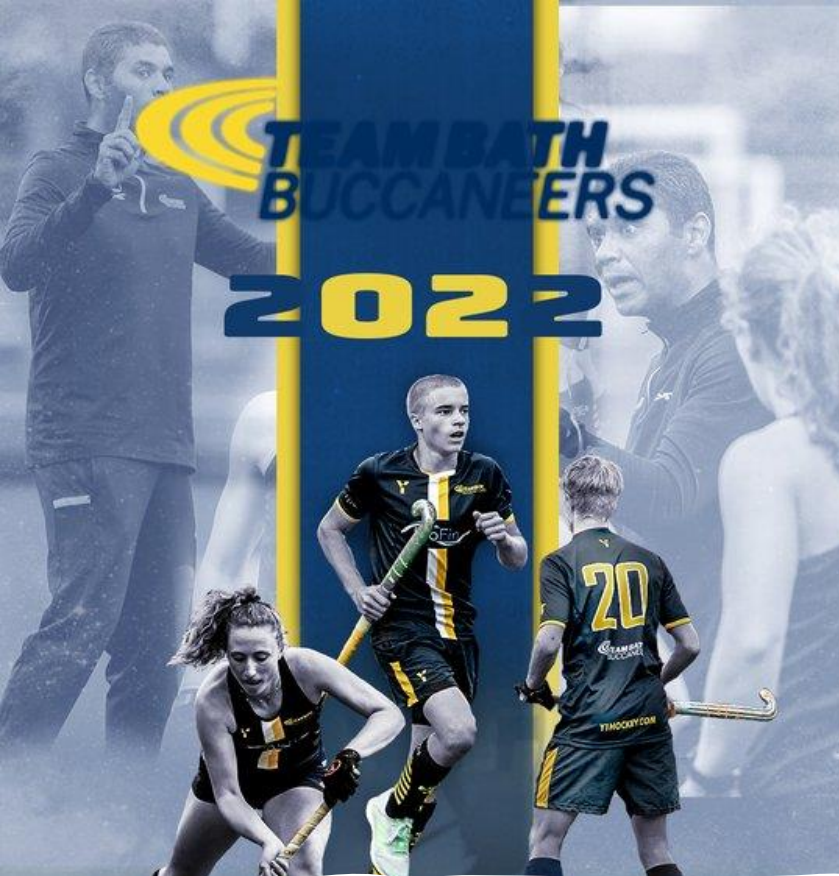
- ❑ U14 A Girls - EH KO Cup & West T1 League finishing third in their group qualifying for the EH West Supra League.
- ❑ U14 B Girls – West T3 KO Champions & West T3 League runners up.
- ❑ U14 C Girls – AJHL Plate South finishing third.
- ❑ U12 Boys and Girls - Regular AJHL tournaments, TBBHC Christmas and Easter Festivals, Avon HA County Tournament. The U12 Boys were County runners up and went on to represent Avon and the West Regional Finals. The mixed squads were runners up at the AJHL final festival.
- ❑ U10 Boys and Girls – Regular AJHL tournaments, Wootton Under Edge Tournaments, TBBHC Christmas and Easter Festivals, Avon HA County Tournament. Reaching the semi finals in the AJHL final festival.
- ❑ U8 – Wootton Under Edge Tournaments.





Junior Talent Centre

- ☐ Team Bath Buccaneers Academy to rename / rebrand to become Team Bath Buccaneers Junior Talent Centre. (This is to avoid conflict with the Talent Academy recently awarded to us)
- ☐ Coaches within the `current` academy to receive increased enhancement in line with the increase in coaching / delivery times for young players.
- ☐ To incentivise the coaches or assistants to attend Sunday fixtures then a £40 fixed fee can be paid to those coaches or assistants that wish to claim.



University Update

- ☐ A new Agreement was finalised in the summer with annual reviews in June each year
- ☐ LED lighting has been signed of and estates are waiting for planning to start the work
- ☐ Higher fencing is also likely to be built to help avoid the danger of footballs and hockey balls hitting other users.
- ☐ Jody Paul departed the University in April after 15 years. Team Bath will recruit an assistant coach on a part time basis
- ☐ Congratulations to Ian Cordwell who has been appointed Head Coach

Welfare Report

Welfare Officer.





Election of Officers

- President
- VP/LM's

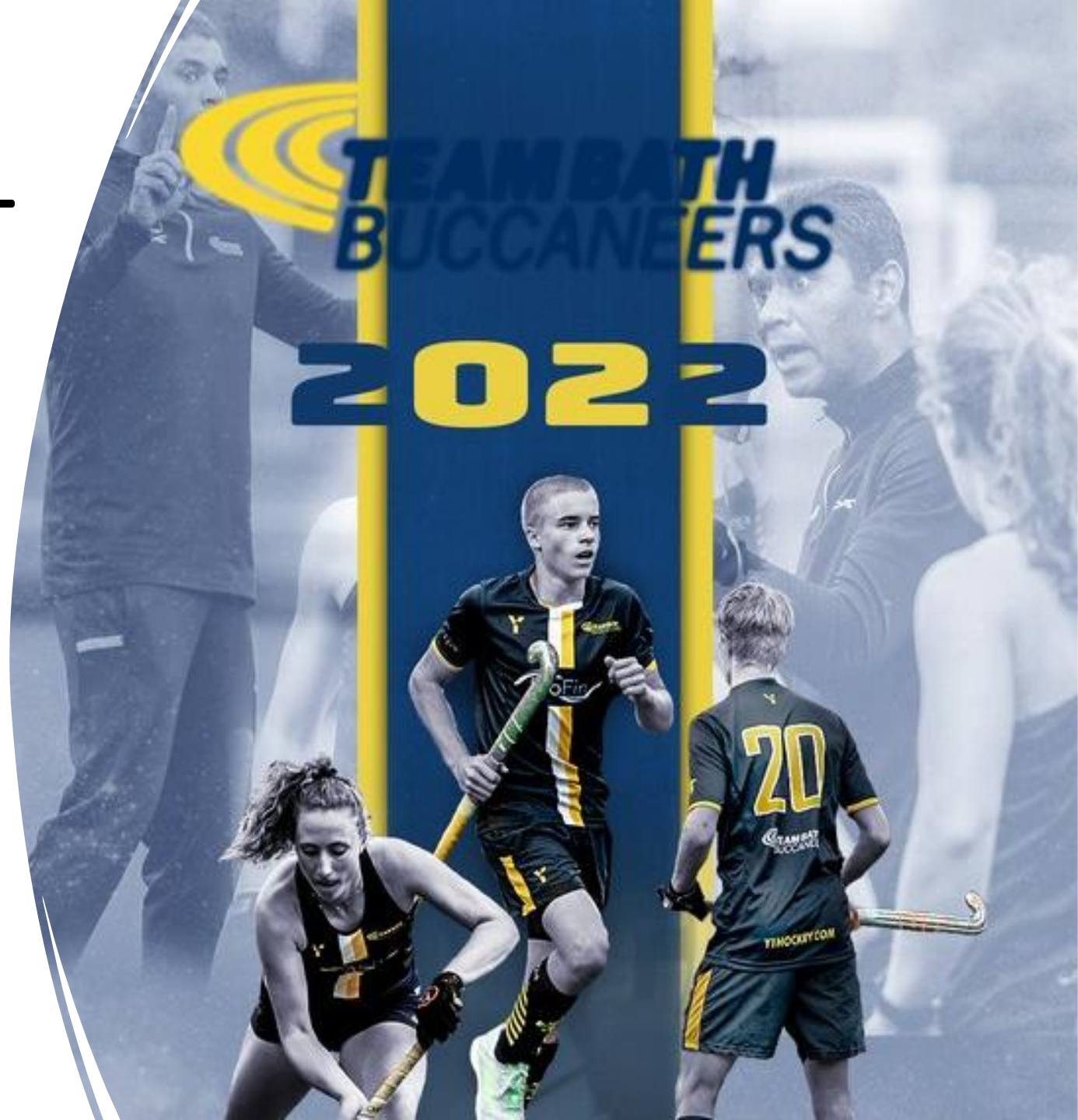


Election of Officers - Executive

- ☐ Chair
- ☐ Vice-Chair
- ☐ Club Secretary
- ☐ Director of Finance
- ☐ Director of Performance Hockey
- ☐ Director of Junior Talent Centre
- ☐ Director of Club Hockey
- ☐ Men's club Captain
- ☐ Ladies Club Captain
- ☐ Commercial Manager
- ☐ Social Lead
- ☐ Director of Marketing and Publicity
- ☐ Administration Manager
- ☐ University of Bath Student's Representative
- ☐ Member Representatives (Min.6)
- ☐ Welfare Officer
- ☐ Auditor

Election of Officers - Hockey Committee

- ☐ Director of Club Hockey (Chair)
- ☐ Director of Performance Hockey
- ☐ Men's / Ladies Club Captains
- ☐ Administration Manager
- ☐ Membership Secretary/s
- ☐ Junior Talent Centre Director
- ☐ Ladies Match and Fixture Secretary
- ☐ Men's Match and Fixture Secretary
- ☐ Pitch Secretary
- ☐ Umpire Co-ordinator
- ☐ Umpire Development Officer
- ☐ League Liaison Officer
- ☐ Men's & Ladies Captains / Managers





AOB.

Thank you

